

SUCCESS STORY



PaulB Tripled Hydraulic Hose Sales with Jason Hose Solutions

In less than three years, we more than tripled our Jason hydraulics sales. It was a success story for us and for Jason.” — Jon M., PaulB Team Member



Struggling to Keep Up With Customer Demand Due to Unstable Supply

When PaulB’s team experienced unexpected growth in hydraulic hose sales, their previous suppliers couldn’t keep up. Product availability was inconsistent, and they lacked the flexibility and support needed to meet customer demand.

Key Challenges:

- Sudden spikes in demand caused product shortages
- Previous suppliers were unable to maintain stock
- Needed consistent availability and responsive support

A Partner Who Delivered Reliable Supply and Expert Support

Jason Hose Solutions partnered with PaulB’s team to stabilize hydraulic hose supply, provide expert support, and support sustained growth.

Success Factors

Reliable Product Availability

Jason proactively stocked key hydraulic hose products, eliminating shortages and ensuring consistent availability as demand increased.

“Jason Hose’s openness to stocking more of what we needed was a big piece in those initial steps.” — **Dan G., PaulB Team Member**

Expertise that Builds Trust

The Jason team’s deep knowledge and hands-on support play an important role in strengthening partnerships, working alongside a reliable and complete product line that customers trust.

“The support of the Jason team is number one. It really just comes down to the people.” — **Corey W., PaulB Team Member**

Solutions That Drove Growth

New hydraulic hose solutions created additional selling opportunities and supported rapid sales growth.

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